



The North Carolina Angus Association's  
*1<sup>st</sup> Annual Genetic Harvest*  
*Online Angus Sale*

Hosted on [anguslive.com](http://anguslive.com)

November 27 & 28, 2020

Friday – Nov. 27 – Sale will feature elite heifers

Saturday – Nov. 28 – Sale will feature mature females & embryos

**Consignment Guidelines** ▪ *Consignment Deadline-September 15, 2020*

**On Line Sale:** The *Genetic Harvest Sale* will be an online auction presented on [anguslive.com](http://anguslive.com). No physical sale facility will be utilized. Here is a brief explanation of an Angus Live sale taken from their website: *“All auctions hosted by Angus Live, LLC are conducted with the horserace-style closing format. If there is any bidding activity in the last 5 minutes of an auction, that auction will enter into extended bidding. Extended bidding increments will start at 5 minutes. Extended bidding will continue until there has been no bidding activity for the duration of the set extended bidding time increment. At that time, the sale will close and all lots will be declared sold to the highest bidder.”*

To help our member consignors better understand what is needed to host a successful online sale The North Carolina Angus Association will host a webinar to answer your questions on participating in the *Genetic Harvest Sale*. The webinar will be hosted on the Zoom platform on TUESDAY, AUGUST 11 at 7:00 pm, watch your email for a link to join the meeting. We also encourage you to explore the [anguslive.com](http://anguslive.com) website for more details.

**Sale Offerings:** Cow/calf pairs, bred cows, bred heifers, exceptional open heifers and Embryo packages

**Selection Criteria**

- All entries must have **genomic-enhanced expected progeny differences (GE-EPDs)**. GE-EPDs begin on the farm with the collection of a blood or hair sample from the individual animal. Samples are then submitted to an AGI partner such as Geneseek AngusGS or Zoetis HD 50K for processing. Find out more about how to take correct samples and sample submission at <http://www.angus.org/AGI/default.aspx>
- All cattle must have current published EPDs for Birth, Weaning and Milk.
- All consignors will need to provide a high quality video and/or pictures for each lot
- All females over 30 months of age must have a calf at side or be confirmed pregnant. If a female is 30 months old or older as of the sale date she will sell as a bred cow regardless of whether or not she has had a calf.
- All cattle must sell in sound physical condition with no current or past defects. (Including but not limited to feet, leg & udder soundness, reproductive problems and/or history of vaginal prolapse).
- All cattle must have a minimum body condition score of 5 on sale day.
- All entries must be free of known **genetic defects**.
- All animals must be under 8 years of age on sale day.

**Registration papers:** Consignors may provide a paper copy of the registration certificate to the NCAA office and Sharon will make the transfer to the new owner **OR** the NCAA will provide each consignor with the buyers for their lots and each consignor will need to transfer registration papers to the new owners. Transfers must include updated breeding information on your lots. **ALL TRANSFERS** will need to be completed within **30 DAYS** of the conclusion of the sale.

**Health papers:** Health papers will only be required if requested by out of state buyers for transport across state lines. These health papers and any required testing will be at the expense of the consignor.

**Breeding information:** Must be provided at the time of consignment to appear in the online catalog. \*See all information needed on the consignment form.

If the cow is sold A.I. bred or sold SAFE – Current AAA Sale Terms and Conditions state: *A.I. Service certificates will be the responsibility of the buyer unless otherwise specified by the seller.* However as a service to the buyer of your animal you should consider adding an A.I. certificate to the buyer's inventory with American Angus Association after the calf is born and verified from the A.I. sire.

**Inspection Tour:** The inspection tour will be held in late September/early October. *Any late consignments not inspect by the association will not be accepted.* Cattle consigned to the sale must be approved by the selection committee before they will be placed on the sale offering.

**Photos/Videos:** Consignors must provide high quality videos and/or photos of each lot for use in the online catalog and for advertising. Animals with poor quality video or pictures may be excluded from the sale. On the AUGUST 11, 2020 the sale committee will host a Zoom webinar to provide helpful tips for obtaining the best video/picture and will also share a list of people who can be hired by the consignor to assist them with video/pictures.

**Fitting/Clipping:** Each consignor is responsible for clipping/fitting their cattle before taking the video/pictures.

**Delivery of cattle:** Delivery of all lots purchased through Angus Live, LLC must be coordinated between the **Buyer and Seller**. Any fees incurred with delivery are the sole responsibility of the Buyer, unless other arrangements are agreed upon subsequent to the auction between the Buyer and Seller.

**Work committee:** The sale committee highly encourages consignors to work together to assist each other with taking high quality videos and pictures. We also encourage all consignors to make phone calls to past buyers of your seedstock and place ads through the NCAA E-blast, social media, etc. ... to promote your animals.

**Elite Heifer Program:** *The sale committee is working on guidelines and will seek approval from the NCAA Board of Directors to have Elite Open Heifers in the Genetic Harvest Sale. More details will follow.*

**Sale Fees:** Sale Percentage for NCAA sponsored sales will be 4% and Angus Live LLC will be 5% (Angus Live Percentage is only charged to the seller if the consignment reaches the floor price). A consignment fee of \$100 per lot must be submitted with nominations. **CONSIGNORS MUST BE MEMBERS OF THE NC ANGUS ASSOCIATION.**

**To contact Genetic Harvest Sale COMMITTEE:** Brent Scarlett 336-629-5400, Daniel Wall 828-502-9117, Mark Wilburn, Dwayne Livengood 336-608-2357 or Sharon Rogers 336-583-9630



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Nomination Form - Deadline for Nomination: **September 15, 2020**

(Make additional copies for each lot)

Animal Information:

Registration #:

Circle → Cow/calf pair      Bred cow      Bred heifer      Open heifer

Breeding information:

AI breeding date: \_\_\_\_\_ AI Bull registration #: \_\_\_\_\_

Pasture exposed dates: Bull in: \_\_\_\_\_ Bull out: \_\_\_\_\_

Pasture Bull registration #: \_\_\_\_\_

Calf information:

ID / registration #: \_\_\_\_\_

Sex: \_\_\_\_\_

Date calved: \_\_\_\_\_

Sire registration #: \_\_\_\_\_

Embryo Package Info: Sire reg #: \_\_\_\_\_ Dam reg #: \_\_\_\_\_ Number of embryos: \_\_\_\_\_

Footnote comments: \_\_\_\_\_

Consignor Information:

Name: \_\_\_\_\_ Farm name: \_\_\_\_\_

Address: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

I accept the guidelines developed by the committee for this sale.

\_\_\_\_\_  
Signature of Consignor

Mail forms and consignment fee of \$100 per lot to: NC Angus Association ▪ 945 Woodsdale Road ▪ Roxboro, NC 27574  
Nomination forms and photos may be emailed to [ncaa.sec@gmail.com](mailto:ncaa.sec@gmail.com)