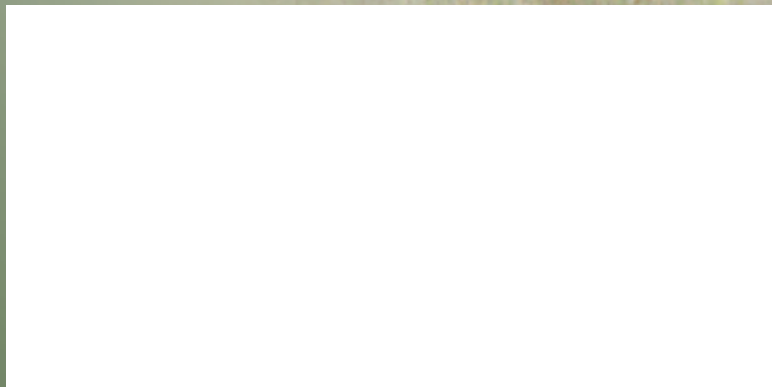


NORTH CAROLINA ANGUS NEWS

Membership Directory

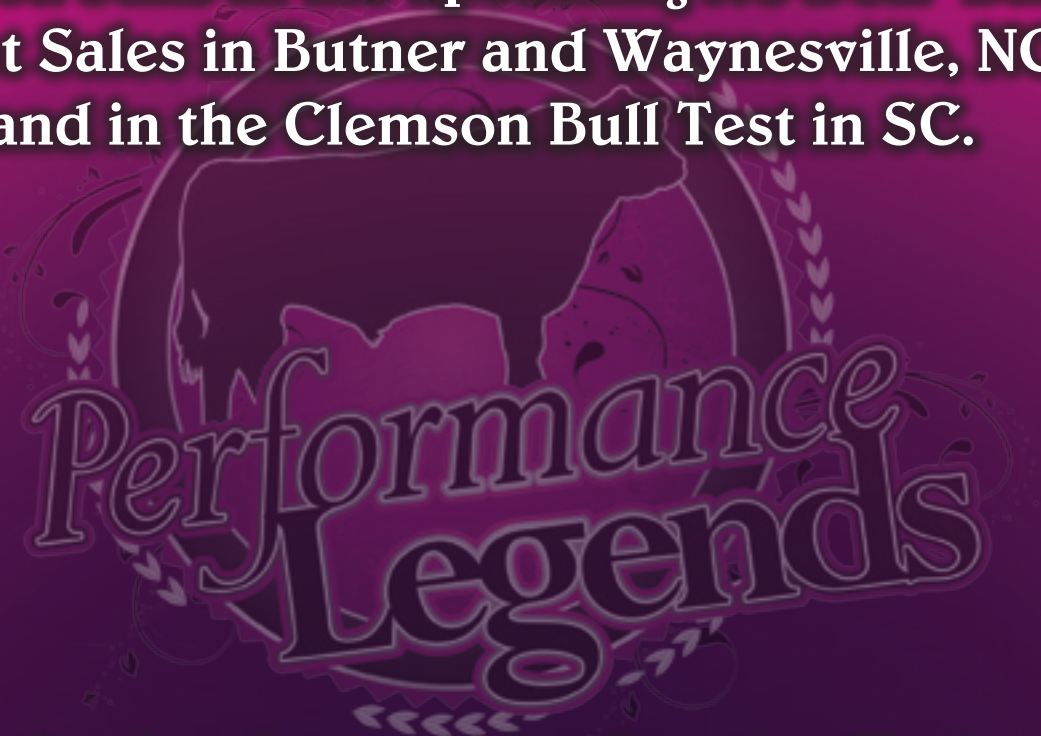
Fall 2015



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From Sharon's Desk...

"Membership has its privileges"...That's what the old American Express commercial said! Well it is true for NC Angus Association members too. This edition contains the listing of all the current North Carolina Angus Association members who are taking advantage of those benefits.

As a member you can consign cattle to NCAA sponsored sales like the upcoming Down East Sale and the annual Spring Fever Sale. The Association offers many educational opportunities throughout the year including its annual meeting, to be held on February 13, 2016, and field day. Our www.ncangus.org website is a great resource for our members. The site is visited many times per day by new cattlemen wanting to learn more about Angus cattle and our membership. The Association continually promotes the breed through advertisements in The Carolina Cattle Connection, the NCBCIP bull sale catalogs and trade show displays at events during the year. The Association even offers a member service opportunity if you need help with clerking your production sale.

Mark your calendar for November 7 and be sure to attend the NC Angus Down East Sale in Clinton, NC. We have a nice group of cattle with an offering to meet the needs for all cattlemen. Open heifers, bred heifers, cow/calf pairs and bulls. This year's sale features several open heifers that will have the newest Angus genetics available. They will be well developed and ready for you to take home and breed to the Angus bull of your choice. This will be the day to purchase quality Angus genetics from some of our top breeders. Also be sure to take note of the **Schedule of Events** on page 2 to see the listing for all the other great sales being conducted by our members throughout the fall.

The cattle showing season is in full swing. Many of our juniors are having great successes with their Angus females and we wish them lots of luck. I hope to see you all at an Angus event in the near future.

Sharon Rogers
NCAA Executive Secretary

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Size	Cost/ad/publication	Size	Cost/ad/publication	Size	Cost/ad/publication
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Full page (color)	\$400	1/2 page (color)	\$200	Business card (b/w)	\$75
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Contact the North Carolina Angus Association for more details on article submission and advertising.
NCAA • Sharon Rogers • 336-599-8750 – email: ncaa.sec@gmail.com

President's Message

John Smith, NCAA President

Fall is here and it is time to complete our hay cutting. I hope everyone has had a good season for their hay. We have been lucky this year that none of our hay was rained on before we could bale it. Fall-calving season has started and I hope all goes well for everyone.

Thanks everyone who attended the fall tour and field day on September 11 and 12 in Lenoir. It was a great two days to learn more about our breed.

The American Angus Association will hold its annual meeting in Overland Park, KS, on November 3-5. Make plans now to attend.

The NCAA Sponsored Down East Sale will be held on Saturday, November 7 in Clinton, NC. Please be a consign- or or buyer, or even better, both. There will be sale lots that should interest everyone.



2015 Annual Meeting of the American Angus Association - North Carolina Delegates

Russell Wood, Wood Angus, Willow Spring, NC
John Smith, Panther Creek Farms, Pink Hill, NC
Joe Hampton, Back Creek Angus, Mount Ulla, NC
Jeffrey Wood, Wood Angus, Willow Spring, NC
Steve McPherson, Triple Tree Farm, Snow Camp, NC
Richard Kirkman, 4K/Tarheel Angus, Siler City, NC



North Carolina Angus Association Membership Form

North Carolina Angus Association Inc.

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Farm Name _____

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Return form along with \$50 membership dues to:
NC Angus Association
Sharon Rogers, 945 Woodsdale Rd, Roxboro, NC 27574

2015 Schedule of Events



October 2-11	Dixie Classic Fair Winston-Salem, NC
October 7	Caudill Farms Online Bull Sale Star, NC
October 12-13	Carolina Meat Conference Winston-Salem, NC
October 15-25	North Carolina State Fair Raleigh, NC
October 31	Yon Family Farms Fall Bull & Female Sale Ridge Spring, SC
November 3-5	AAA National Convention & Trade Show Overland Park, KS
November 7	NCAA Down East Sale Clinton, NC
November 14	C-Cross Bull & Female Production Sale Biscoe, NC
November 21	4th Annual Southeast Bull Expo & Sale Clinton, NC
November 27	4K Farms Black Friday Round UP Snow Camp, NC
December 5	The Partners Sale Rocky Mount, NC
December 5	40th Annual Union County Performance Tested Bull Sale Monroe, NC
December 12	Springfield Angus Bull Sale Louisburg, NC
December 18	NCBCIP Butner Bull Test Sale Oxford, NC

2016

January 2	Stanly Select Bull Sale Norwood, NC
January 9	NCBCIP Waynesville Bull Test Sale Waynesville, NC
February 13	NC Angus Association Annual Meeting Winston-Salem, NC
February 20	Yon Family Farms Bull Sale Ridge Spring, SC
February 25-27	NC Cattlemen's Conference & Trade Show Hickory, NC

North Carolina Represented in 2015 Beef Leaders Institute

Mark Wilburn II of Asheboro, N.C.,
attended the five-day educational event.

Mark Wilburn II, Asheboro, N.C., joined an elite group of American Angus Association® members by attending the eighth-annual Beef Leaders Institute (BLI) June 22-26. BLI is a complete pasture-to-plate experience for young leaders in the Angus industry, encompassing genetic selection tools, herd health, feedlot, packing and retail product distribution. This year's class consisted of 16 Angus enthusiasts.

"This experience has increased my knowledge of the industry as a whole," Wilburn says. "I plan to bring this knowledge home and implement it to serve the needs of my customers and the industry."

As a first generation Angus breeder, Wilburn of Uwharrie Ridge Farms is making an impact on the industry. Currently, he is serving on the North Carolina Angus Board of Directors and is the chairman of the North Carolina Angus Spring Fever sale committee. Wilburn has also worked on the fundraising and social events committee for the Eastern Regional Junior Angus Show.

Ashley Mitchell, Association assistant director of events and education, explains that BLI targets young leaders in the Angus industry, aged 25-45, and gives them opportunities to see all sectors of the industry and how Angus plays a role in each of them.

The five-day event, funded by the Angus Foundation, began in St. Joseph, Mo., at the Association headquarters. Participants interacted with staff and learned how each department works to serve more than 25,000 Angus members.



Mark Wilburn II, Asheboro, represented North Carolina at the 2015 Beef Leaders Institute (BLI), in Saint Joseph, Mo.

New this year was the addition of Certified Angus Beef LLC (CAB) to the tour. Mitchell says this lets producers see how CAB has impacted the marketing opportunities for Angus breeders and how cattlemen can reach the Certified Angus Beef® (CAB®) brand target.

Visiting four states while on the BLI tour, participants were able to experience Boehringer Ingelheim, St. Joseph, Mo.; Tyson processing plant, Dakota City, Neb.; TransOva, Sioux Center, Iowa; Gregory Feedlot, Tabor, Iowa; GeneSeek, Lincoln, Neb.; Sysco Cleveland, Ohio; CAB headquarters, Wooster, Ohio; and Buehler's Milltown, Wooster, Ohio.

A complete list of 2015 BLI participants follows. For more information on how to participate in the leadership event, visit ANGUS.org. Applications for the 2016 class will be available online starting next winter.

ANGUS MEANS BUSINESS. The American Angus Association is the nation's largest beef breed organization, serving nearly 25,000 members across the United States and Canada. It provides programs and services to farmers, ranchers and others who rely on the power of Angus to produce quality genetics for the beef industry and quality beef for consumers.

For more information about Angus cattle and the American Angus Association's programs and services, visit www.ANGUS.org.

Allen Farms - A family farm thriving in Anson County

By: Brooke Harward, NC Angus Association

When talking with the Allen family, you automatically understand how important their farm and their family are to one another. Allen Farms is located in Polkton, NC, which is in upper Anson County near Rocky River. Scotty and Alicia Allen and their three kids, Logan, Hayden, and Olivia, live on the farm and all help with various aspects of their operation. It truly is a family affair at Allen Farms.

As Scotty says, farming is in their blood. He states that he has been farming all of his life, a family tradition passed down by his dad Steve. The whole family currently runs about 250-300 head of cattle along with ten chicken houses. While they previously also farmed row crops, they pastured in all of the cropland in 1996 to accommodate for more cattle.

Scotty says that since they have always had cows, it seems that they have had a few of every kind but have now established an Angus-based commercial herd. He remembers using about every breed you can think of including Hereford, Brahman, Saler, Gelbvieh, Charolais, Santa Gertrudis, etc. However, they now run mainly Angus based cattle and primarily Angus bulls. They have had a great deal of success running their commercial operation with Angus-based genetics. They focus on using high-growth bulls that will produce top-quality calves that they will then market as feeder calves or keep as replacement females.

One of the most beneficial aspects of the Allen's program is their use of Artificial Insemination each year. They have been using AI in their herd for more than ten years and Logan has recently taken an AI course to help AI the farm's cows. They have one pasture with about 25 head that they AI each year and have also AI'ed their heifers the past 2-3 years. This past year they performed a timed AI program for both the cows and heifers. By utilizing AI in their herd, they have been able to increase the genetic merit in their herd significantly each year. Even though Scotty admits to using some Gelbvieh or Hereford genetics in his AI program, he mainly uses high growth, performance-oriented Angus bulls. Some of the bulls he has used include Upward, Total, CC&7, Conveyance, Upside, Tour of Duty, Tehama R525, and Deer Valley All In. The Allens keep many of the heifers from these AI matings and have also kept a couple of bulls from the AI sires out of their top cows.

Olivia and Hayden have taken an interest in the genetics of their farm too. Alicia says you can often find them looking through AI books and researching which bulls they want to use. They keep up with their bulls and AI dates in their phone to help make sure they can always be found.

Although the AI program has been advantageous to their operation, the cleanup bulls are also a major part of the equation. The family focuses on using primarily Angus



Scotty & Alicia Allen, owners of Allen Farms

bulls for their entire herd. For many years they have used bulls from Bruce Shankle, EBS Farms, who is actually located right up the road from their farm. Some of the bulls they have utilized from EBS Farms have been sons of Ex-acto, Neutron, and CC&7. Most recently they purchased a SydGen Diamond 8499 son from the 2015 Stanly Select Bull Sale. They are also currently using a Confidence son from Springfield Angus and two Angus bulls from Blue Q Ranch.

While the genetics play a major role in the quality of their calves, the Allens have also developed an exceptional management program to ensure the calves' success. Scotty and Logan have both gone through the NC Beef Quality Assurance Program and are BQA Certified. In order to keep accurate records that are useful and beneficial to the farm, Scotty has utilized the CattleMax software for many years. He says they have recently switched to the online version of the program and while it may take him some time to adjust to the program, the kids have adjusted to using it with ease! He says it is great for looking up information on the go on his phone and even the kids use it while they are out on the farm.

When calves are born it is a team effort to make sure they are tagged and the information is documented. Their calving season runs from mid-October to December 31st. While Scotty does most of the actual tagging, he calls out the information for Hayden or Olivia to write down in the "tag book." They normally document the calf's tag, if it is a bull or heifer, and the momma's tag number and will later transfer this data to the CattleMax program.

One important thing I learned while visiting with the Allens is Scotty's strict policy concerning cows that do not produce a calf. Through years of keeping accurate records he found that the cows that lost a calf almost always lost another calf a few years down the road. Therefore, if a cow does not get bred or does not have a live calf, it is off to the stockyard for the cow. I found out that he takes this policy very seriously! Hayden's show heifer from last year unfortunately

lost her first calf and Scotty was ready to follow his policy as normal. Luckily for Hayden and his cow “Kate,” neighbor Bruce Shankle came to the rescue and brought a calf for the cow to adopt to prove she could be a good momma cow. To everyone’s delight, Kate and calf are still on the farm and doing well!

One reason that the Allens can follow this policy so strictly is because they focus on developing their top end of heifers as replacement females for their herd. Mr. Allen says that when a cow is sold, there is always a heifer there that can replace her. These heifers are primarily Angus-based though usually not purebred females. They are developed at the farm and have been AI bred to calving ease bulls the past few years.

When it comes time to market their calves, the Allens utilize various marketing opportunities. The majority of the cattle are sold in grouped lots either through the feeder calf sales at Stanly County Livestock Market in Norwood or truckload lots through the Rocky River Cattle Alliance. Some of their calves will sell in the Norwood BQA Feeder Calf Sale in July or September. These calves will have been weaned for 45+ days and double vaccinated according to the Merck PrimeVac program and usually receive the highest prices at market. Allen Farms was a part of some of the first truckload lots in the area and have continued this method of marketing when possible. By grouping cattle into like groups the Allens are able to capitalize on the price they can receive for their calves.



Hayden and his show heifers from Blue Q Ranch

Hayden and Olivia are members of the Anson County 4-H Livestock Club and are active in different activities in the club. Recently they competed at the NC Junior Beef Round-Up Skillathon contest where their team placed second in the junior division. Alicia says she loves having the kids participate in the club and show in the Farm Credit Showmanship Circuit in the fall. She explains, “It is a great community feel with everyone being willing to help each other out.” Their extension agent in Anson County, Jessica Morgan, has also been a great asset to their group in teaching the kids and getting them excited about livestock.



Olivia and her show heifer from Blue Q Ranch



Logan feeding the cows at the farm

While I have known the Allens for a long time, I came to know them better when the kids started showing cattle through 4-H. While oldest son Logan does not show cattle anymore he works on the farm and is important to the daily tasks on the farm. He recently graduated high school and just completed his EMT class. Twins Hayden and Olivia are home-schooled and their farm chores usually work hand-in-hand with their schooling, says Alicia. They are also showing two new heifers this fall in what will be their fourth year showing cattle.

The Allens are also active in their community. They are members of the Anson County Cattlemen’s Association, Wightman United Methodist Church, and also attend First United Methodist Church in Norwood. Additionally Mrs. Allen runs a photography business in her “spare time,” though if you live on a farm you know there really is no such thing.

The Allen family is one of the most genuine and kindest families you will meet. They are constantly trying to improve their cattle herd through a top-notch management program and the use of high-growth Angus genetics. If you ever want to see how a family comes together to run a first-class farming operation in NC, come visit Allen Farms. When talking about the future, they plan to continue adding registered and commercial Angus cattle to their operation. Oh, and maybe a couple of show heifers too!

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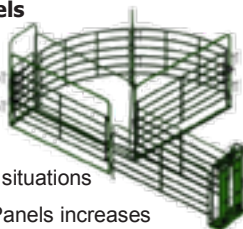


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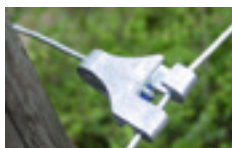
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North Carolina Angus Auxiliary Summer Fun

by: Callie Birdsell Carson

On Friday, July 31, ladies of the North Carolina Auxiliary gathered in Huntersville for a day of fun and fellowship at Historic Latta Plantation located right off I-77.

We enjoyed a guided tour through the Latta House, a unique structure designed as a New England townhome instead of a traditional southern homes found on a cotton plantation. Most of the house, furniture and textiles are original to the 1800s when the home was built. It's hard for most of us to imagine leaving for boarding school at 5-7 years old, or being married at 14!

After the guided tour, participants were allowed to enjoy the farm and gardens via self-guided tour as most structures on the farm are also original. Several of the farms sheep were free roaming and enjoyed making friends with our Auxiliary members.

As the day started to warm up, our group moved from the home site to enjoy additional portions of the plantation. The Latta Plantation features over 500 acres of woodlands, trails and lake front property. Camps are offered throughout the summer, and picnic sites are available by the lake. The group enjoyed lunch by the lake, sharing stories, recipes and goals for the future.

If you are a woman who enjoys fun, fellowship and an interest in Angus, we would love to have you be a part of the NC Angus Auxiliary. Please visit our website for membership information!

The 2015 Summer NC Angus Auxiliary Tour was planned by NCAAx Vice President, Jaime Watson.



Front entrance to the Latta House. Build in the style of the Philadelphia Townhouse.



Our group: Janie Foltz, Lucille Koontz, Jane Ebert, Callie Carson, Brooke Harward, Jaime Watson, Cortney Holshouser, Christy Perdue, Lucille Leatherman and Martha Holmes.



Gardens on the Latta Plantation



Jane and Martha make new farm friends!

Marketing Temperament in Angus Cattle

Richard D. Kirkman, DVM

Disposition is an important and economically relevant trait in cattle. Information published by South Dakota State University showed that 1 in 5 youth injuries on farms are caused by animals, with cattle causing 57% of these injuries. Half of these injuries occurred when cattle were confined for medical procedures or being loaded for transport. In a 2008 report by the U.S. Center for Disease Control of human fatalities involving cattle, almost half involved bulls, and 1/3 involved animals that had shown aggressive behavior prior to the fatality.

Experts estimate that the genetic heritability of disposition in cattle is 37%. This means the trait is highly heritable and rapid gains in disposition can be made by thoughtful mating decisions. As of the fall of 2015, the American Angus Association (AAA) has approximately 200,000 records in the docility (doc) database. This generates 740,000 docility EPDs. Presently, the average docility EPD is reported to be +10 with a standard deviation of 8. This means roughly 68% (or 2/3) of Angus cattle fall between a docility EPD of +2 and +18. The possible range of EPD's for docility are -30 to +45.

Temperament data is accepted by the Angus association on yearling cattle between the ages of 320-440 days of age. The association utilizes a 6 point phenotype scoring system recommended by the Beef Improvement Federation (BIF).

- Score 1. Docile
- Score 2. Restless
- Score 3. Nervous
- Score 4. Flighty
- Score 5. Aggressive
- Score 6. Very Aggressive

Genetic tests utilized by AAA predict approximately 65% of the genetic differences in docility in tested animals. The most accurate genetic representation of docility to date are genomic enhanced EPDs (GE EPDs) that utilize performance, genomic, and pedigree information.

There is economic value in cattle that are docile. Tri-County Steer Carcass Futurity Data published in 2014 showed that cattle classified as calm outperformed cattle classified as restless or nervous in average daily gain, mortality rate, hot carcass weight, USDA quality grade, and marbling score. In a three state pooled reproductive study with over 1,400 cows, the pregnancy rate for cows scored as calm was 6% higher than cows scored as excitable (94.1% vs. 88.6%). The cows classified as excitable

took an additional 24 days to become pregnant. In a second study, 1,400 cows were examined twice for pregnancy (at 2 and 6 months). Calm cows had a 3.2% fetal death loss, and excitable cows had a 5.5% death loss.

In my experience the most common docility score is 2. These cattle are very respectful of personal space, safe to work, and perceived to be calm. Our customers like this level of disposition, and favorably comment on their disposition. Cattle that are scored 4 to 6 are culled and removed from the breeding herd.

While docility is 37% heritable, it is important to remember 73% of what is seen is explained by management. This makes high quality animal handling and welfare an important part of animal training and subsequent behavior.

For more information on docility and other yearling data submissions, go to http://www.angus.org/performance/documents/yr_meas_bythenumbers.pdf

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By the Numbers

► by *Tonya Amen, Angus Genetics Inc.*

Using across-breed EPDs

It is well-documented that expected progeny differences (EPDs) are the best tools to make genetic progress, but comparing EPDs directly from different breeds is not possible without a little help. That help comes from our friends at the U.S. Meat Animal Research Center (USMARC) near Clay Center, Neb., who each year at the Beef Improvement Federation (BIF) meeting release the annual across-breed EPD (AB-EPD) table.

Putting on the same base

These adjustment factors (see Table 1) are available for 18 of the most common U.S. beef breeds. They are calculated by using EPDs from the most recent national cattle evaluations of the included breeds and then calculating “adjustments” using progeny of each of the represented breeds born as part

of the Germplasm Evaluation Program at USMARC.

AB-EPDs are useful for a couple of reasons.

1. They can be used to directly compare bulls of different breeds for selection or mating purposes.
2. They can help cattlemen grasp how average cattle in one breed compare to

the average in another breed.

The AB adjustment table allows breeders to directly compare EPDs for animals of different breeds by adding an adjustment factor to the non-Angus animals (essentially converting all other animals to an Angus base). To illustrate the utility of the tool, let’s work through an example.

Let’s assume you are considering a Hereford bull and an Angus bull. Both have a birth weight (BW) EPD of 1.6 in the sire summary or online lookup from their respective association. As mentioned above, those within-breed EPDs cannot be directly compared. To compare the bulls on a level playing field, AB-EPDs must be computed

CONTINUED ON PAGE 25

Table 1: Adjustment factors to add to expected progeny differences of 18 different breeds to estimate across-breed EPDs (AB-EPDs)

Breed	BW	WW	YW	Milk	Marb ^a	RE	Fat	CW
Angus	0.0	0.0	0.0	0.0	0.00	0.00	0.000	0.0
Hereford	2.7	-4.4	-26.6	-17.8	-0.32	-0.10	-0.053	
Red Angus	3.4	-25.7	-30.9	2.4	-0.32	0.03	-0.023	-6.2
Shorthorn	5.1	-30.7	-12.3	4.6	-0.24	0.31	-0.107	-11.6
South Devon	3.6	-8.0	-25.9	2.4	-0.09	0.21	-0.129	-22.3
Beefmaster	5.7	36.1	32.3	11.9				
Brahman	10.9	47.5	9.2	23.6	-0.83	-0.11	-0.146	-28.5
Brangus	3.9	13.9	5.1	4.6				-12.5
Santa Gertrudis	6.9	41.4	42.2	14.2	-0.62	-0.06	-0.097	-5.4
Braunvieh	2.5	-22.1	-49.3	-0.4				-44.9
Charolais	8.6	39.6	40.8	7.3	-0.39	0.98	-0.207	5.4
Chiangus	3.5	-26.9	-38.8	0.2	-0.40	0.34	-0.114	-20.9
Gelbvieh	2.7	-21.5	-30.4	1.6	-0.33	0.65	-0.117	-22.6
Limousin	3.0	-17.0	-42.0	-8.8	-0.60	0.98		-13.4
Maine Anjou	5.0	-24.5	-35.0	-3.6	-0.60	0.78	-0.192	-23.6
Salers	2.2	-4.1	-26.3	4.9	-0.14	0.85	-0.203	-29.7
Simmental	3.6	-4.8	-9.5	3.6	-0.38	0.43	-0.137	3.8
Tarentaise	3.1	28.3	9.6	23.4				

^aMarbling score units: 4.00 = S1⁰⁰; 5.00 = S^{m00}.

Source: 2015 BIF Proceedings, Biloxi, Miss.; www.bifconference.com

Table 2: Comparison of popular breeds for weaning weight

Breed	Avg. WW EPD	AB-ADJ	AB-EPD	Angus rank
Hereford	48	-4.4	43.6	70%
Charolais	26.9	39.6	66.5	5%
Simmental	63.2	-4.8	58.4	20-25%
Red Angus	57	-25.7	31.3	>90%
Angus	50	0	50	50%

Table 3: Comparison of popular breeds for birth weight

Breed	Avg. BW EPD	AB-ADJ	AB-EPD	Angus rank
Hereford	3.3	2.7	6.0	>90%
Charolais	0.7	8.6	9.3	>95%
Simmental	1.9	3.6	5.5	>90%
Red Angus	-1.5	3.4	1.9	55%
Angus	1.7	0	1.7	50%

first. You'll notice that the AB-EPD table directs us to add 2.7 to Hereford BW EPDs to convert them to an Angus base.

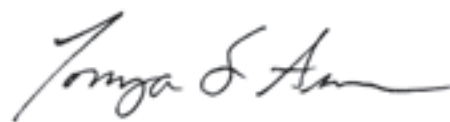
So, to compare them directly, add the 2.7 adjustment factor to the 1.6 Hereford BW EPD to establish his BW AB-EPD of 4.3, which is directly comparable to the Angus bull's 1.6 AB-EPD ($1.6 + 0.0 = 1.6$). As BW EPD is expressed in pounds, if mated to the same set of cows, the AB-EPDs predict the Charolais bull would sire calves averaging 2.7 lb. heavier at birth ($4.3 - 1.6 = 2.7$).

Tables 2 and 3 show how several of the most popular breeds compare to Angus for BW and weaning weight (WW) EPDs. Shown in the table are the average EPD as reported by each breed, the AB adjustment factor, AB-EPD and where that AB-EPD would rank in the Angus breed.

It's interesting to note that a breed like Charolais, a Continental breed, performs about as we would expect based on classic definitions of Continental European breeds. They excel in growth, but they may

present challenges from a heifer calving ease standpoint.

However, a breed like Red Angus, which many assume is just a different-colored black Angus, actually performs quite differently, with their "average" WW EPD putting them in the bottom 10% of the Angus breed.



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North Carolina Junior Angus Association

NC ANGUS JUNIOR NEWS

Lynae Bowman Earns Junior Bronze Award

Lynae Bowman, Germanton, N.C., has earned the National Junior Angus Association's (NJAA) Bronze award, according to Jaclyn Upperman, education and events director of the American Angus Association® in Saint Joseph, Mo.

The 13-year-old daughter of Neil and April Bowman is a member of the NJAA and the North Carolina Junior Angus Association where she served as western and eastern region director.

She has participated in local, state and national shows and showmanship contests. At the National Junior Angus Show (NJAS), Lynae participated in quiz bowl, livestock judging, public speaking, photography, essay and graphic design contests and the All-American Certified Angus Beef® Cook-Off.

The Bronze award is the first level of the NJAA Recognition Program that began in 1972. Junior Angus breeders must apply for the awards, then meet point requirements in many areas of participation before receiving the honors. Applicants are evaluated in areas of junior Angus association activities and leadership, participation in showmanship, contests and shows, using performance testing to improve their herd and their progress in producing and merchandising Angus cattle.

The NJAA promotes the involvement of young people in raising Angus cattle, while also providing leadership and self-development opportunities for the nearly 6,000 active members nationwide.



Catherine Harward, 2015 William M. Sanders Scholarship Recipient

The North Carolina Angus Association is proud to announce Catherine Harward as the recipient for the 2015 William M. Sanders Scholarship. Catherine is the daughter of Marcus and Patty Harward of Richfield, NC. She currently attends NC State University as a Parks Scholar with a major in Animal Science, along with an additional area of interest in Agricultural Business Management and Agriculture Leadership. She also works along with her family in various segments of the beef industry and cattle marketing.

Catherine has been an exceptional NC Junior Angus Association member for several years holding many offices and receiving various awards, including serving as Miss American Angus in 2014. Catherine hopes to continue with her involvement in the Angus Association, work with youth in agriculture education and always advocate for the entire beef industry.



*Catherine Harward
Selected to Receive the
2015 William M Sanders
Scholarship*

The William M. Sanders Scholarship was established in 1994 by his family for the North Carolina Junior Angus Association. Mr. Sanders had a keen interest in the Junior Program and always looked forward to the Junior Angus shows. The scholarship represents the family's support of his interest in the Angus Juniors and their ongoing education. Mr. Sanders always appreciates their hard work, projects and efforts in caring for and raising cattle for the shows and the industry.

The DeEtta Wood *Endowment* to be Formed

By Brandon Marshall

Due to the generosity of NC Angus Association members, friends and family of DeEtta Wood, her family will now be establishing the DeEtta Wood Endowment to support the future leaders of the Angus breed. DeEtta had a love for working with young people involved with Angus cattle and her endowment will continue to build on her strong commitment to the youth.

DeEtta's family has decided to have The Angus Foundation to oversee the funds raised in her memory and they hope to offer two award opportunities for Angus youth in the coming years. One award will be a scholastic scholarship given each year at the National Junior Angus Show. Priority will be given to NC Junior Angus members but to ensure a junior benefits each year the scholarship will be open to all Angus juniors from across the country to apply. The second award will be presented to NC Junior Angus members. This merit scholarship will be presented to a North Carolina Angus junior, intermediate and senior age youth each year at the NC Angus Association Annual Meeting. The award will be merit based and junior must accumulate points throughout the given year based on their participation in junior activities.

By offering the two award opportunities, the family hopes to provide a positive influence to several youth each year. A scholarship committee has been formed and the guidelines for each award are currently being developed. Plans are to launch the two programs at the 2016 NC Angus Annual Meeting in February.



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-2	+4.4	+55	+103	+6	+15	-4.43

CW	MARB	RE	FAT	\$W	\$F	\$G	\$B
+46	+0.05	+1.4	-0.066	+26.12	+73.28	+13.29	+133.55

Also consigned an excellent young bull sired by

Chimney Top Upward Z28

DOB: 4-15-12

Reg# 17239070

CED	BEPD	WEPD	YEPD	CEM	MILK	\$EN
+5	+1.8	+65	+120	+9	+32	-30.56

CW	MARB	RE	FAT	\$W	\$F	\$G	\$B
+65	+5.6	+5.8	+0.025	+72.42	+70.15	+27.69	+157.15



The South Carolina Angus Association promotes the Angus breed and Angus education. South Carolina members have contributed greatly to the Angus business and in agriculture in South Carolina. The contributions are even more far reaching in the development of the character and education of our youth. SCAA sponsors all of our juniors, our youth will reach a time and place we cannot enter, may the Angus industry continue to thrive with them in the days to come.

CALENDAR OF EVENTS:

October 10

Edisto Forage Bull Test Sale -
Edisto Research & Education Center
Blackville, SC

October 24

State Fair Junior Show
Columbia, SC

February 6

Clemson Bull Test & Replacement Heifer
Sale - Garrison Arena Cattle Complex
Clemson, SC

March 5

SC Cattlemen's Association Annual Meeting -
State Farmer's Market
Columbia, SC

March 18

SC Angus Association Annual Meeting -
Clemson Outdoor Lab
Clemson, SC

March 19

SC Angus Futurity Sale - Garrison Arena
Cattle Complex
Clemson, SC

HOW TO BECOME A SC ANGUS MEMBER

Visit our website at www.scangus.org fill out the form and send it in. Some of the benefits include: eligibility to participate in the sale at the annual Carolina Angus Futurity in March, newsletters keeping you informed of Angus events in the state, and being listed in the SC Angus Breeders Directory (published every two years).

Annual dues of \$20.

If you need to find out more, please don't hesitate to call, or text, or email - Sharon Furr - Secretary, SCAA. Contact information: home: 803-385-6958/ cell: 704.577.3639 - spanishoaks@truvista.net



Peace



Love



Cow



4th Annual Southeast Bull Expo and Sale

Saturday • **November 21, 2015** • 1 p.m.

Sampson County Livestock Facility • 93 Agriculture Place, Clinton, NC

Will Feature: Angus • SimAngus and Simmental Bulls
as well as a select group of replacement females

Many prominent AI sires will be represented in the offering.

AI sires include:

Connealy Final Product
Connealy Impression
Connealy Consensus 7229
V A R Reserve 1111
Sydgen Black Diamond
Ellingson Dominator
Mr. Ishee Catalyst
Mr. NLC Upgrade
Sitz Upward 307R
S A V Final Answer 0035
C R A Bextor
G A R Prophet
A A R Ten X 7008 SA
Poss Total Impact



Bulls Ready to Work for You and Your Herd.

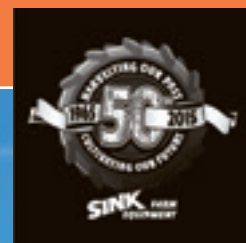
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Fall 2015

NORTH CAROLINA ANGUS NEWS

 **MERCK**
Animal Health

American Angus Regional Manager Update

Dear Angus Breeder,

Autumn is nearly upon us with temperatures finally getting cooler, crops starting to come off the fields and calves being weaned. I've always enjoyed this time of the year, because during weaning you get to see how all your hard work has paid off from breeding season the year prior.

The **fall sale season** has started strong across the country and here in the Eastern Region, as well. If you're looking to add to your herd or purchase a show heifer this fall, there will be many great opportunities. If I can be of any assistance at a sale or if you're looking to buy a group of cattle, please do not hesitate to contact me. You can also browse sale books online on your computer or mobile device. The Angus Media team recently launched a new mobile sale book format that makes it easier than ever to flip through upcoming catalogs. Visit www.angusjournal.com to check them out.

Additionally, don't forget to register for the **Angus Means Business National Convention & Trade Show**, held Nov. 3-5 in Overland Park, Kan. The Kansas Angus Tour will be held a day prior to the official start of the convention, Monday, Nov. 2, and allow participants to spend some time on area Angus farms and ranches. The National Angus Convention will be another fantastic event, jam-packed with practical education seminars, the International Angus Genomics Symposium, Angus University, social events and entertainment including Sammy Kershaw, and an expanded trade show featuring Angus breeders and allied industry partners.

Also during the convention, the Association will host its traditional yearly business meetings, including the Candidate Forum and Annual Meeting of Delegates. Registration for the event is only \$75 per person until Oct. 2, and that fee includes access to all the education workshops, entertainment, trade show and three delicious meals featuring the Certified Angus Beef® brand.

Visit www.angusconvention.com for a complete schedule and details for the event. Register and book your hotel accommodations today.

Reminder: If you were elected as a delegate or alternate to the Annual Meeting of Delegates, you still need to register online. Delegates and any other convention participants may attend the Association business meetings for free; however, participation in convention education,

meals, entertainment and trade show requires a full convention registration. Delegates and alternates are responsible for booking their hotel accommodations online, as well. If you need assistance, contact the Association at 816-383-5100.

In August, the American Angus Association rolled out an updated look to the AAA Login website. I'm sure if you logged into your account recently you were probably surprised to see that the setup of your account changed dramatically. They took a cue from the current look of smartphones and tablet devices with the intent to make AAA Login more user-friendly for any producer looking to access or submit data on their herd.

The Classic Menu page is gone, which contained over 300 different link options. Instead, the home login page has been broken down into six different categories or graphic buttons as seen in Figure 1. Pop-up descriptions for what can be found under each button are visible as you hover over a specific button.

The My Account button allows you to manage your login profile and password, view account balances and history of work in the office. The My Customers button allows you to maintain a database of customers with their full contact information and sales history with animals they purchased.

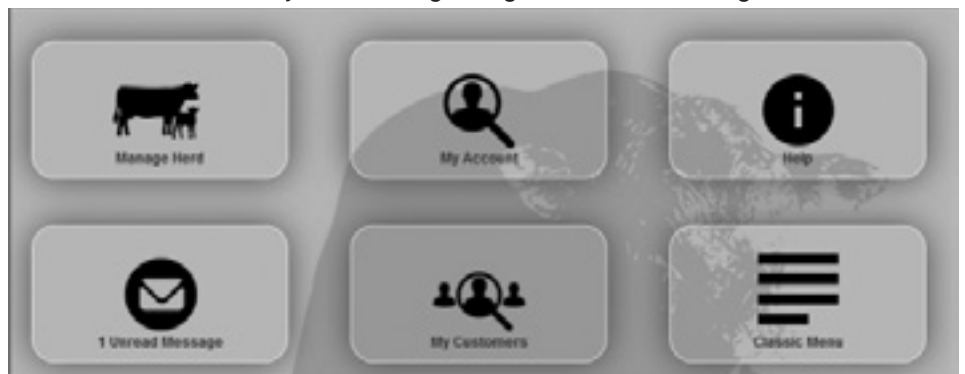
When submitting work online to the Association, the common buttons for use will be Registration/Transfers/Performance and DNA. If selected, either one will bring up another series of graphic buttons to select from that pertain to each specific topic. This extra level will allow you to narrow in on the topic of your choice and get right to work. The actual submission screens in these areas have not changed, just how you navigate to the area when compared to the Classic Menu. If you have any questions about the changes, please do not hesitate to contact the customer service department at 816-383-5100 or by email to angus@angus.org.

As always, please do not hesitate to contact me if you have any questions or need assistance. I look forward to seeing you this fall at the many upcoming sales!

Sincerely,

Chris Jeffcoat, Regional Manager
American Angus Association
717-476-1496 (Mobile)
cjeffcoat@angus.org – www.ANGUS.org

From the home login page, the Manage Herd button will likely be one of the more active options you use. Clicking on this button takes you to a set of nine graphic buttons that cover such categories as herd information, submission of registrations, transfers, performance data, DNA testing and results, AI and ET information, and information for the MaternalPlus® and AngusSource® programs. (See Fig. 2)



The Down East Angus Sale



Saturday, November 7, 2015 • 12 Noon

Sampson County Livestock Arena • Clinton, NC

Sponsored by: North Carolina Angus Association

CONSIGNORS

Craven Angus Farm, Luke & Henry Craven
Seagrove, NC • 336-328-5324

Evening Star Ranch, Tommy McGee
Lenoir, NC • 828-244-8827

H & D Angus, Henry Vines
Snow Camp, NC • 336-227-1761

Panther Creek Farms, John Smith
Pink Hill, NC • 252-526-1926

Silver Springs Angus, Preston & Erin Pinkston
Norwood, NC • 704-985-3713

Simpson Angus Farm, Robert Simpson
Lucama, NC • 252-289-5889

Wheat Swamp Angus, Randy Jones
Kinston, NC • 252-560-1054

Wood Angus, Russell Wood
Willow Spring, NC • 919-801-1892

Sale offering will include:

Registered Angus Females

*open heifers, bred heifers,
bred cows and cow-calf pairs*

Registered Angus Bulls

Angus Influenced Females

Many A.I. Sires represented

To request a sale book contact:
NC Angus Association
336-599-8750 or ncaa.sec@gmail.com

Roy Outlaw, Sale Chairman
919-222-9788

Catalog online at www.ncangus.org

each Autumn on Rock Hill many bull calves are born -
but only one will earn the right to be called . . .

'Rocky Summit'

CED	BW	WW	YW	SC	Milk	\$W	\$B
+9	+1.5	+71	+118	1+1.31	+32	+74.02	+111.21
20%	30%	1%	2%	20%	3%	2%	40%

Currently Rocky Summit 1456 is on test at NC BCIP at Butner

Rock Hill Cattle Company

rhccangus.com



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Please call or email for an appointment

Contact:

Ted Katsigianis
Vice President of Agriculture

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Asheville, NC 28801

Telephone: 828-225-6156

Email:
tkatsigianis@biltmore.com



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Farm: 2600 Back Creek Church Road • Mt. Ulla, NC 28125
Joe's Cell **704.880.2488**

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252-521-5775



Email: rwaters@centurylink.net

Manager: Bryan Waters

SHADE TREE FARM



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2440 ANGUS LANE
LENOIR, NC 28645

TEL: 828-728-9007

PUREBRED ANGUS
Visitors Always Welcome

Tortilla Lasagna

Ingredients

- 2 pounds Certified Angus Beef® ground chuck, cooked and drained
- 1 (1.25-ounce) package taco seasoning
- 3/4 cup water
- 1 cup chopped green onions
- 1 (16-ounce) jar salsa
- 12 (6-inch) corn tortillas
- 5 (4-ounce) cans diced mild green chilies
- 1 pound grated Monterey Jack cheese
- 1 (10-ounce) can mild enchilada sauce



Instructions

1. Preheat oven to 350°F.
2. Combine cooked ground beef with taco seasoning, water and green onions. Stir in salsa.
3. Spray 9" x 13" pan with nonstick spray. Place a layer of tortillas in the bottom. Top with a third of the green chilies, ground beef, cheese and enchilada sauce. Repeat layers twice, using cheese on top. Cover with foil and bake at 350°F for 45 minutes. Remove foil and bake an additional 10 minutes.

Serves 8 to 10

Nutritional Information per Serving: 605 Calories; 35g Fat; 18g Saturated Fat; 134mg Cholesterol; 34g Carbohydrate; 5g Dietary Fiber; 41g Protein; 924mg Sodium; 25% daily value Iron (based on 2,000 calorie diet).

Recipe provided by Certified Angus Beef® brand

****Changed ingredient - from 5 (5-ounce) cans of mild green chilies to 5 (4-ounce) cans - did not change nutritional information**

NOW and THEN: Memories and Thoughts on the NCAA and the Angus Business...

By Bette Laursen, N.C. Angus Association Executive Director, 1988 - 1996
Co-Owner and Manager of Goose River Farm, Oxford, North Carolina

Memories...what a good time I have had in the cattle business.

The 1998 N.C. Angus Association Montana and North Dakota trip featured visits to several of the most well-known Angus ranches in the country: Gardner Denowh, Felton Angus Ranch, Medicine Rocks Angus Ranch, Schaff's Angus Valley, Vermilion Ranch, and Rolling Rock Angus. The forty or so NCAA members who went also enjoyed visiting Hawkeye West Bull Stud.

However, on returning to North Carolina, we all agreed that the most interesting, enjoyable and educational visit was to Ted Tescher and Family Cattle Company smack in the middle of the South Dakota badlands, closest town Medora.

The Teschers, Ted and Kay, with their children Tess and Dusty, operate a commercial ranch and visiting a commercial ranch was not the usual plan for our trips. Most of the travelers were registered breeders and on our Angus trips we usually visited the well-known ranches where the top dollar bulls were bred. However, at the last minute as I prepared the final itinerary, I happened to see a blurb about Ted Tescher in a cattle magazine and a call to Kay Tescher cemented a visit there. Ted and Kay were surprised that we wanted to come. We were their first tour group ever.

Their "ground" (as they say out west) is miles from Medora and smack in the middle of the rough and rocky terrain which made us wonder how on earth cattle survive there. The schools their children attended were unreachable during the harsh winter months so the children boarded with relatives in Medora. I seem to remember that the trip from home to Medora on the school bus during mild weather took two hours. Ted had just purchased an old car for his fifteen year old son to drive himself and Tess to the bus stop.

When we arrived at the Tescher's, we were struck by a narrow tall row of evergreen trees which appeared to be a windbreak between them and the road. "No," they said, "Although it does act as a windbreak, it is to give us privacy". We estimated it was a traffic jam if one car passed the ranch every 8 hours.

All of the Teschers are involved in the work of the ranch and most of their work is done on horseback because the cattle are scattered over many acres and the land is very rough and forage is sparse. Round-ups to "work" the cattle are a group effort with cowboys and cowgirls from local ranches joining forces with Ted and his family to get the job done. When they all get together to brand and vaccinate, they also have rodeos and contests and pot-lucks. Ted, the son of a rodeo champion, also holds champion rodeo status. He said, "I hit the jack-pot on where I was born!"

Ted talked to us about his requirements for his bulls and told about how he purchased them. Although some of the traits he selected for are similar to those we need in North Carolina, there were some differences, notably strict selection for good feet and legs and not as high maternal value as we might want. Cows can't milk heavily and re-breed on limited forage. Good feed efficiency is a must too.

The North Carolina breeders soaked in the information and numbers that Ted gave them about what he and other commercial cattlemen are looking for. Visiting with the Teschers told me that we should always include commercial cattle ranches on our itineraries & from then on, we did.

In a similar vein, years ago, the late Dave Pingrey of Black Bull Cattle Company in Alabama, spoke to members at our N.C. Angus Association Regional Meetings. His philosophy was: **"Develop your herd using in-herd comparison ratios among equally treated contemporary groups, make breeding decisions based on EPDs."** He told us, "Don't be looking for the home run; just try to get on base." Very few of us will hit a home run in the Angus business. We dream of breeding that high dollar bull that will lead the breed and earn us fortune and fame; however, the likelihood of doing that is very slim. We should study the kinds of bulls serious local commercial breeders need and want, and do our best to breed that bull. For most of us, that is where 99.9% of our bull market is.

Visiting potential customers is paramount. Talking with them about their ideas and visibly assessing their herd is important. Sometimes timely and gently presented suggestions will make a big difference in your customer's ideas and most important, in his calf crop. Often commercial breeders are not as knowledgeable about data as you are. They don't need to be. They have you to help them.

With those lessons learned, the NCAA Board of Directors soon voted to actively encourage commercial breeders to be a part of our association. Dues were set to be about 2/3 those of registered breeders. Also near that time, directors voted to offer free year-long memberships to customers who bought cattle from members. After all, we need to know what bull buyers want, they said. We need to rub shoulders with our customers often, both for their sake and ours. After all, we aren't going to sell a whole lot of bulls to each other!

When the North Dakota ranchers get together for their round-ups, hearty meals for the cowboys and cowgirls are important. Recipes for a crowd featuring beef are rare and Kay Teischer shared a recipe with us that she often is asked to bring to pot-lucks. I have prepared this dish several times for large gatherings and it is always a hit. You may enjoy it too.

Taco Spanish Rice ala Kay Teischer, Medora, N.D.

2 lbs. browned beef	Small onion
3 cups cooked rice	1 can corn
1 large can tomatoes	1 pkg of Taco seasoning
1 can kidney beans	1/2 cup of Velveeta (or more)
Small green pepper	Salt, pepper to taste

Saute pepper and onion. Add all ingredients and simmer until hot. Cayenne pepper or jalapenos may be added for a spicier dish.



The 1998 Montana/North Dakota tour group. I THINK the photo was taken at Rolling Rock Angus Ranch in Montana.

Fall 2015

Silver Springs Angus

Look for us at these sales!

Down East Sale

Saturday, November 7, 2015
Clinton, NC
Heifers selling!

Butner Bull Sale

Friday, December 18, 2015
Granville County Livestock Arena
Oxford, NC

Waynesville Bull Sale

Saturday, January 9, 2016
Western NC Regional Livestock Center
Canton, NC

Bulls selling:

SSA 50 SHADES OF SHREK 016

Reg. No.: 18122598 • WW +72 • YW +128, Top 3%
Milk +33, Top 5% • WDA of 3.69

SSA RESOURCE 021

Reg. No.: 18121128 • Top 3% WW and YW
Out of a Schaff cow.

SSA UPSHOT 027 OF 639&562B

Reg. No.: 18121126 • Top 3%-5% for WW and YW

SSA UPWARD OF 9219&307R

Reg. No.: 18121123 • An upward son.

SSA RITA 023 OF 9088&12E7

Reg. No.: 18121122 • Pathfinder® dam
Springfield Pride 9088

SSA HERITAGE 015

Reg. No.: 18121118 • Top 3-5% for
\$B, \$F, YW and WW

All bulls are sired by proven AI bulls Rito 12E7 of 5F56
Rito 5M2, Upward, Upshot, Resource, Shrek and Heritage.

Goode Objective 639



639 earned individual ratios of 112 for IMF and 102 for RE and she has 3 natural progeny that ratio 101 for birth, 113 for weaning and 108 for yearling with 50 at 99 for IMF and RE to go along with impressive 50K scores to help place her in the top 1% of current dams for CED and \$Wean and top 5% for BW, WW, YW, Marb and \$Feedlot.

Springfield Pride 9088



Selling a bull from this Pathfinder® dam. She is a top-performing female from the Pride family and has individual ratios of 115 for birth, 102 weaning, 106 for yearling and 103 for IMF.

We also have embryos for sale.
Contact Parker Freidrich,
254-413-2420

Contact Gary Gregory for
more information on the bulls
919-515-4027

Preston and Erin Beth Pinkston
Norwood, NC • 704-985-3713
silverspringsangus@yahoo.com

Wood Angus

Features for the NC Down East Sale

**SAV Blackcap 4273 -
Her Pathfinder grandam.**



She sells

Wood Blackcap 1157

Reg# 17878154

Sire: +SAV Hesston 2217

MGS: SAV Brand Name 9115

CED	BEPD	WEPD	YEPD	MILK
I+1	I+2.9	I+66	I+110	I+24

CW	MARB	RE	Fat
I+41	I+.47	I+.54	I+.049

She sells

SAV Emblynette 9273

Reg 16335672

Sire: #SAV Net Worth 4200

MGS: Bon View New Design 1407

CED	BEPD	WEPD	YEPD	MILK
-1	+4.0	+57	+103	+32

CW	MARB	RE	Fat
+48	+.63	+.72	+.017

**SAV Emblynette 2399 -
Her Pathfinder Dam.**



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Sale, Willow Spring, NC


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Russell & Elaine Wood
Owners
rwood146@centurylink.net
(919) 639-2926 (H)
(919) 801-1892 (M)

Jeremy Feller, (919) 901-5079
jfeller@woodangus.com