

2017 North Carolina Angus Association Down East Sale Summary

By: Sharon Rogers

The 2017 North Carolina Angus Association's Down East Sale was held on Saturday, November 4th at Edwards Land & Cattle Company in Beulaville, NC. A special thank you to Roy Outlaw and the sale committee for bringing together a great group of consignors and cattle. Also thanks to the Edward's family for making us feel right at home in our new sale location. The sale facility was outstanding and many of our buyers were excited to be able to view the cattle in their outside penning area. Cattle producers from across North Carolina and surrounding states gathered for the event. Auctioneer EB Harris opened the sale with a heartfelt tribute to all the men and women in the audience who have served our country. Then it was time to sell the sixty seven high quality female being offered.

Fall pairs were the highlight of the sale with many of the pairs featuring AI sired heifer calves. The top selling pair was lot 16/16A consigned by Edwards Land & Cattle Co. A Wehrmann bred cow sired by Rito 7065 of Rita 5M46 Obj, sold with her FF Highwayman 4W10 September born heifer calf to Chase Cole Livestock of Clinton, NC for \$4,975. Other high selling pairs were lot 2/2A consigned by Tarheel Angus and lot 18/18A consigned by Edwards Land & Cattle Co. Selling to Mark Howard of Fuquay-Varina and Britt Family Farms of Calypso.

The Angus open heifers were also in demand at the sale. Edwards Land & Cattle Co. brought out three halter broke, fancy show heifer prospects that were ready to be competitive in any show around. The top selling open heifer sold for \$3,700, lot 35 ELC In The Shadows E665, a PVF Insight 0129 daughter went to Edward Jones and family of Barnardsville, NC. Lot 37 a GAR New Design 5050 daughter sold for \$2,200 to Chase Cole Livestock and lot 36 another PVF Insight 0129 daughter sold to Owen Cattle Company of Hornbeak, TN for \$2,100.

The top selling fall bred cow, lot 9 PCF Skymere 118 RP, was consigned by Panther Creek Farms of Pink Hill, NC and she went to Garris Farms of Seven Springs for \$1,900. Lot 11 PCF Rainmaker Skymere 366, a Sitz Rainmaker 11127 daughter consigned by Panther Creek Farm topped the spring bred cows and sold to Edwards Land & Cattle Co. for \$2,100.

The Angus influenced bred heifers consigned by Vandemark Angus were once again a sale highlight. SimAngus heifers lot 57 and 59 each sold for \$2,900 to Lee Holtmeier. Two additional SimAngus females sold for \$2,400 each to Thornton & Thornton LLC and Lee Holtmeier. The Vandemark's five Balancer females averaged \$1,810 all going to Thornton & Thornton, LLC of Clinton, NC. The SimAngus and Balancer females were bred to calve early winter to Vandes No Fault 9534. The Angus Influenced pairs sold for an average of \$2,066 with the high selling lot being 69/69A consigned by Panther Creek Farm and selling to Sullivan Farms of Wilson, NC.

Volume buyers for the sale included Thornton & Thornton, LLC of Clinton, Prestage Farms of Clinton and Britt Family Farms in Calypso, NC. New to this year's sale was our use of cowbuyer.com to broadcast the sale live on the internet. Multiple bidders viewed the sale and

lot 46 was purchased online. Total sale gross was \$132,225. Thank you to the consignors and all the buyers for making this another successful sale.

A special thank you to Neil Bowman for the sale color comments, Henry Craven and Darryl Howard for serving as ring men, Donna Outlaw, Bambi Craven and Abby Lamb for their assistance in clerking the sale. Also thanks to the North Carolina Junior Angus for providing a great lunch.

Mark your calendars now for the 2018 "Down East Sale" to be held on Saturday, November 3rd at Edwards Land & Cattle Company in Beulaville, NC.