



The NC Angus Association's *40th Annual Spring Fever Sale*

- Date: Saturday ▪ April 27, 2024
- Location: Shuffler Farms Sale Facility ▪ Union Grove, NC
- Sale Manager: Zach Moffitt ▪ phone: 336.736.6340 ▪ email: zmoffitt19@gmail.com

Consignment Guidelines

Sale Offerings: Cow/calf pairs, bred cows, bred heifers and exceptional open heifers

Selection Criteria

- All Bred Heifers: must be A.I. sired, A.I. bred, have a repro tract score and a pelvic measurement
- All Cow/Calf pairs: Cow must be A.I. sired, calf at side must be A.I. sired, and cow must have at least one attempted A.I. breeding, but can be bred by a clean up herd bull. (Cow can be carrying a calf sired by a herd bull.)
- All entries must have **genomic-enhanced expected progeny differences (GE-EPDs)**. GE-EPDs begin on the farm with the collection of a blood, tissue or hair sample from the individual animal. Samples are then submitted to an AGI partner such as Geneseek AngusGS or Zoetis HD 50K for processing. Find out more about how to take correct samples and sample submission at <http://www.angus.org/AGI/default.aspx>
- All cattle must have current published EPDs for Birth, Weaning and Milk.
- All females over 30 months of age must have a calf at side or be confirmed pregnant. If a female is 30 months old or older as of the sale date she will sell as a bred cow regardless of whether or not she has had a calf.
- All cattle must sell in sound physical condition with no current or past defects. (Including but not limited to feet, leg & udder soundness, reproductive problems and/or history of vaginal prolapse).
- All cattle must have a minimum body condition score of 5 on sale day.
- All entries must be free of known **genetic defects**.
- All animals must be under 8 years of age on sale day.

*Historically cows with fall calves have sold better and cows A.I. sired with A.I. sired calves have received premium prices. We would encourage consignments of cow/calf pairs for the 2024 Spring Fever Sale, the number of bred and open heifers may be limited by the Spring Fever Committee based on the number of consignments received.

Health papers: *Health papers must accompany all cattle and calves to the sale site.* These papers must show a negative test for Tuberculosis and Brucellosis taken within 30 days prior to sale date unless coming from a certified and accredited herd and then have a copy of the latest accreditation and certification. All cattle sold as pregnant should have the pregnancy exam by a qualified veterinarian with approximate months pregnant written on the health paper. *No blood tests for pregnancy will be accepted.*

*Elite Heifers have additional health requirements, check the Elite heifer guidelines for more details, <http://ncangus.org/pdf/2017/02-13-17/nc%20elite%20heifer%20program%20guidelines%202017%20website.pdf>

Breeding information: Provide breeding update information to the secretary upon delivery of cattle or before. Include the date bred if A.I. and **all** pasture exposure dates, registration numbers for the A.I. and/or pasture exposure bull; name, date of birth, sire and dam registration numbers if you have an unregistered calf.

Registration papers: *Signed registration papers with up to date breeding information must be supplied to the NCAA secretary prior to sale.* If your papers are electronically stored, please print a “paper copy” of the registration for the secretary to transfer to the new buyer to insure timely transfer of all registrations.

If the cow is sold A.I. bred or sold SAFE – Current AAA Sale Terms and Conditions state: *A.I. Service certificates will be the responsibility of the buyer unless otherwise specified by the seller.* However as a service to the buyer of your animal you should consider adding an A.I. certificate to the buyer’s inventory with American Angus Association after the calf is born and verified from the A.I. sire.

Inspection Tour: The inspection tour will be held in January. Any late consignments that the association does not inspect will not be accepted. The Sale Manager & Committee will review cattle at sale site and reject cattle that are not acceptable on that date.

Photos/Videos: Consignors are encouraged to provide high quality photos/videos of their animals for use in the catalog and for advertising. Only high quality photos/videos will be used when the committee agrees they will add value to the lot and the sale. Sale will be broadcast on CCI.live, making it even more important to have high quality videos of your cattle. *The NCAA has a resource list of individuals who can help you with photos/videos.*

Feature Lot: Each consignor will have the opportunity to have **one** feature lot in the sale catalog. A feature lot can be a 1/3 page for \$150 or a ½ page for \$250. This gives everyone the chance to feature one lot and will also help to offset the costs of the sale. Quality pictures are encouraged, but the committee will only use pictures that will add value to the lot and the sale.

Fitting/Clipping: Each consignor is responsible for clipping their cattle 30 days prior to sale date. Cattle not properly clipped will be charged \$50 per lot for re-clipping as deemed necessary by the sale committee.

Feed: Hay will be provided at sale site.

Delivery of cattle: Consignors are asked to deliver cattle to Shuffler Farms Sale site on Friday, APRIL 26th, no later than 12 noon. This will allow time for cattle to become adjusted and for **optional** cattle washing if needed.

Behavior: Unruly cattle will not be allowed in the sale. If cattle are deemed unruly by the sale committee, they will be sent back home with the consignor.

Substitute lots: In the event an animal becomes ineligible due to injury, illness, or reproductive problems, it is strongly encouraged that the consignor replaces it with a comparable substitute that will be subject to approval upon delivery to the sale by the sale committee.

Work committee: Consignors will be asked to serve on work detail committees. Please be prepared to assist as needed. There will be a \$20 per lot charge for any consignor who does not participate in pre-sale (Friday) or sale day (Saturday) work.

Elite Heifer Program: Find the Elite Heifer Program Guidelines on the website or you can request a paper copy from the NCAA office.

http://ncangus.org/pdf/2017/02-13-17/nc%20elite%20heifer%20program_guidelines_2017_website.pdf

Sale Fees: Sale Percentage for NCAA sponsored sales will be 4% for ALL sales, plus the other expenses incurred (i.e.: facility, auctioneer, advertising, catalogs, etc.). If you pull your lot out of the sale after the catalog is printed, you forfeit your consignment fee. If your animal goes through the ring and you do not sell her, you will be charged your share in the sale expenses. **CONSIGNORS MUST BE MEMBERS OF THE NORTH CAROLINA ANGUS ASSOCIATION.**

To contact SPRING FEVER COMMITTEE: Brent Scarlett 336-629-5400 or Cortney Holshouser 919-796-2346

To contact Sale Manager:

Zach Moffitt

Phone: 336.736.6340

Email: zmoffitt19@gmail.com



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Nomination Form - Deadline for Nomination: JANUARY 10, 2024
(Make additional copies for each lot)

Animal Information:

Registration #: Tattoo #: Date of Birth:
Circle category: Cow/calf pair Bred cow Bred heifer Open heifer

Breeding information:

AI breeding date: AI Bull registration #:
Pasture exposed dates: Bull in: Bull out:
Pasture Bull registration #:

If Cow/Calf pair include CALF information here:

ID / registration #:
Sex:
Date calved:
Calf Sire registration #:

Catalog comments:

Multiple horizontal lines for catalog comments.

I would like for this lot to be a "FEATURE" lot in the sale catalog
Please select size and submit high quality photo to ncaa.sec@gmail.com for catalog
[] 1/3 page for \$150 or [] 1/2 page for \$250

Consignor Information:

Name: Farm name:
Address:
Email: Phone:

I accept the guidelines developed by the committee for this sale.

Signature of Consignor

Mail forms and consignment fee of \$50 per lot to:
(Nomination form & fee must be received into the NCAA office before cattle will be considered for the sale)
NC Angus Association • 746 Collins Mill Road • Castalia, NC 27816
Nomination forms and photos may be emailed to ncaa.sec@gmail.com
Nomination fees may be paid online: https://nc-angus-association.square.site/

Letter from your Sale Manager – Zach Moffitt

2024 NC Spring Fever Sale

Happy Thanksgiving to everyone!!!!

I hope you have all had a great Fall Calving Season! That's my favorite time of the year, seeing the next generation hit the ground, watching them stand up and nurse. We have certainly been faced with many challenges and it seems that they keep coming at us faster and faster. However, there is much optimism in the cattle market for greater demand and prices for quality cattle. I challenge you to put your best foot forward for this year's sale as I do every year. We have been getting more and more attention from buyers near and far and sending cattle all over the country. So, let's keep putting quality cattle in front of the marketplace and letting the buyers know we have great cattle in North Carolina!

To stay ahead, please get out in front of the following deadlines:

Consignment deadline: 1.10.24

*** Read the consignment guidelines before filling out the form.

Picture deadline: 2.18.24 (Reese Tuckwiller can help. If he can't we can find someone.)

Catalog deadline: 2.22.24

DNA: please turn in DNA samples as soon as possible. It takes 4-6 weeks to get the info in the system. It is a sale requirement now and for the best marketability it needs to be able to be read in the catalog. I know many of us feel different about this but, the value in proving parentage is worth the money, if your epd profile is not complete it is worth the money, I promise the \$37 you will spend for the sample will be worth a \$250 bid. Make sure and sample all calves as well for those of you who are selling pairs.

***I will make a tour in January to see everyone so get your info into Cortney asap. Please remember to include all breeding dates, sires, clean up bulls, etc.

The board had a long-range initiative a few years ago for our NC Spring Fever Sale to be recognized as well as other state sales such as Missouri, Texas, and Virginia. We are making a stir in the marketplace and are getting closer to achieving that goal every year. Keep creating a buzz and let's let the marketplace know that the cattle in North Carolina are worth the investment!

Thanks for allowing me to work with you!!!

Zach Moffitt