

# North Carolina Angus Association 2013 Annual Meeting

The North Carolina Angus Association annual meeting will be held in Winston Salem at the Forsyth County Extension Office on Saturday, January 26, 2013. We will begin our morning with a board of directors meeting, followed by a break for lunch and the afternoon is filled with seminars on up-to-date topics of interest to our Association members.

Speaker for our afternoon seminar will be Bill Tucker, Tucker Family Farms, Amherst, Virginia. Mr. Tucker is a 7<sup>th</sup> generation farmer whose operations have grown to over 600 cows. He has over 20 years of data of herd performance and marketing replacement heifers is an integral part of the farm. We look forward to hearing Mr. Tucker speaking on the importance of a good working relationship between the "seedstock producer" and the commercial cattleman and vice versa. We will also have a "meet and greet" giving time for our annual meeting sponsors to tell us about the products and or services they offer.

After the seminars we have our annual business meeting and elect five new board members to serve three years and recognize the retiring board members. 2012 activities of the Association, Auxiliary and the Juniors are highlighted and committee and financial reports are given. After the business meeting, a short board meeting will be held. After a social hour, the annual banquet will follow.

Our meeting sponsors have space provided to display literature on their services and/or products. They are encouraged to attend the afternoon sessions, meet with the membership and discuss their products. They are recognized at our banquet and in our programs. If you

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would be interested in information on sponsorship, please contact the Association office, Eddie Leagans committee chairman or any member of the annual meeting committee.

The Auxiliary and Juniors will hold their annual meetings during the day and join us for the business meeting and the banquet.

There are several awards to be presented at the banquet including the 2013 handbook dedication and an induction into the North Carolina Angus Association Hall of Fame. The preferred pages for the 2013 handbook are auctioned off after the banquet as well as the back cover for the 2013 Spring Fever Sale catalog and the five sponsorship spots on our website ww.ncangus.org.

The annual meeting is a highlight of the year for our Association members. Please mark your calendar and plan to attend.

# 2013 North Carolina Angus Handbook

Because of a multitude of circumstances we weren't able to publish a handbook in 2012 and all monies paid were refunded. We have made plans to work diligently to have the 2013 handbook out by May 4. We're looking at several options to insure ads and other information is submitted in a timelier manner and everything moves thru the set up and printing processes smoothly.

The annual meeting is the beginning of our campaign for the handbook ad sales. This is a very important fundraiser for the Association. Each member, sponsor and advertiser is mailed a copy of our handbook. We published 1,500 handbooks in 2011 and made them available to anyone who requests a copy. We also have them available on our display anywhere it is set up. It is usually at Association sponsored sales, bull sales, member sales and the Cattlemen's conference.

This is a great advertising opportunity at a reasonable price to advertise your cattle or your cattle related products. We have a wide variety of advertisers, not just member farms.

At our annual meeting we auction off the "preferred pages". Again, this year, we will offer the "featured farms' package. For any bid over \$750.00, you will have the opportunity to receive a full black/white page in the handbook, a page on our website (<u>www.ncangus.org</u>) to advertise your farm and a quarter page advertisements in each of our newsletters for the year.

The insert is in this newsletter for advertising opportunities for 2013. Prices are listed and we hope you will consider advertising with us in our 2013 North Carolina Angus Association handbook.

We will be available at the annual meeting to discuss your ads for 2013. You can make changes, order new ads or renew the same ad; we can also take payments if you'd like. We hope with this added service, we can get ads in earlier and alleviate some of the "last minute rush".

The handbook committee is always looking for more people to help make phone calls to contact members and businesses regarding advertising. Please contact Linda Hicks or Suzanne if you'd like to help!!

# NEWSLETTER

November/December, 2012

Number 799

Suzanne Brewer, Executive Secretary 3942 North NC Hwy 150 Lexington, NC 27295 Phone/Fax: 336-787-NCAA(6222) Email: <u>ncangus@ptmc.net</u> Website: <u>www.ncangus.org</u>

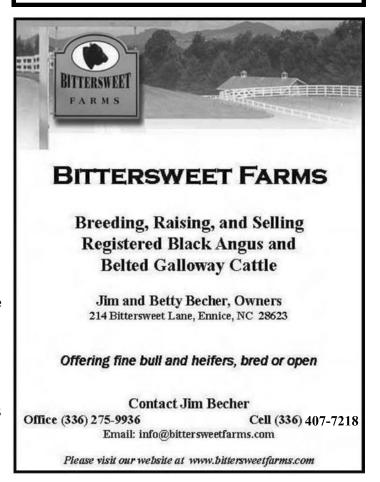
# Jim Scarlett , President Roy Swisher, Vice President Dean Crocker, Past President

Callie Birdsell	
Kim Starnes	
Roy Outlaw	
Bryan Redfern	
Russell Vinson	
Bryan Redfern	

Randall Smith Jo Linville Trip Smith Chris Gragg Eugene Shuffler

John Smith Steve Grady Jeffrey Wood Henry Vines Stephen Watson

Brooke Harward, President, NC Junior Angus Jane Ebert, President, NC Angus Auxiliary



# Minutes of the October 21, 2012 Board of Directors Meeting

On Sunday, October 21, 2012 the Board of Directors of the North Carolina Angus Association met at the Mountain View Ruritan Club, Snow Camp. Present were: President, Jim Scarlett; Vice President, Roy Swisher; Suzanne Brewer, Secretary: Dean Crocker, Past President; board members, Kim Starnes, Brvan Redfern Steve Grady, John Smith, Randall Smith, Stephen Watson, Henry Vines, Eugene Shuffler, Tripp Smith, Jeffrey Wood, Russell Vinson; Jo Linville and Junior President, Brooke Harward. Absent were Chris Gragg; Callie Birdsell, Roy Outlaw, and Auxiliary President, Jane Ebert. Also present were Teresa Swisher, Carol Shuffler, Brenda Vinson, Ray Brewer, Connie Starnes and Elaine Scarlett.

Jim thanked everyone for coming and gave an invocation.

Motion made and second to accept the minutes of the June 24, 2012 board of directors meeting. Motion

Passed.

Motion made and second by to accept the financial report. a question from the June 24 board meeting was explained. Motion Passed.

# **COMMITTEE REPORTS:**

JUNIOR ANGUS: Junior President Brooke Harward reported that four Juniors attended the Eastern Regionals in Maryland. Ten Juniors and several other family members traveled to Louisville for the National Junior Angus Show. There were several winners in various contest and shows. Five Juniors attended the LEAD conference in Colorado. NCAA Juniors showed in many fall shows and county fairs. The Juniors held a meeting during the NC State Fair and elected officers for 2013. North Carolina and South Carollina Juniors will host the 2014 Eastern Regionals in Raleigh. And she reported that the North Carolina Junior Angus would receive \$2,100 from the "Funding the Future" raffle.

Annual Meeting: Roy Swisher reported for Eddie Leagans, that the meeting will be held on Saturday, January 26, 2013 at the Forsyth County Extension Office. The 2013 theme is ANGUS FOREVER and the committee is still working on the afternoon program. Letters have been sent to past sponsors and the cost will be determined in late November. The board meeting will begin at 10:00 am rather than 9:30, as in the past. Presentations will begin at 5:30 pm with the banquet beginning at 6:00 pm. Membership letters and more information will be mailed in early December.

Down East Sale: John Smith reported that the sale is on go for Saturday, November 3.

Endowment: Suzanne reported that there was \$1.325.00 in the spending account. Motion made and second to delay until January a decision on moving the money. Motion Passed.

Fairs & Shows: Jim reported that chairman Karl Holshouser has asked to be replaced. Replacement will be named after the January meeting. Brooke Harward reported on winners for several shows this spring, the Dixie Classic Fair and the North Carolina State Fair.

Field Day: Stephen Watson reported for chairman, John Cassavaugh. The 2012 NCAA field day was held Saturday, September 8 at Biltmore Estate in Asheville. Speakers were Tonya Amen, Mark McCully, Joe Hampton, Eugene Shuffler, Randall Hinshaw and David Gazda. Attendance was excellent and we appreciate Ted Katsigianis and the Biltmore staff for their hospitality.

Grievance: No Report. Hall of Fame: No Report. Handbook: Will be handled under new business. History: No Report. Human Resources: No Report. Long Range Planning: No Report. Marketing: No Report

Membership: Chairman Russell Vinson reported that as of October 24, 2012: 134 Purebred, 66 Commercial, 10 Associate members. We've given 83 complimentary memberships so far this year.

NCBCIP: Chairman, Henry Vines reported that the Butner Bull Sale is scheduled for December 21, 2012 and the Wavnesville Bull Sale is January 5, 2013.

N.C. Purebred Breeders: No Report

Nominations: Chair Dean Crocker reported that the committee is working on nominations. Out West Sale: No Report

Publicity: Suzanne reported for Linda Hicks that she, DeEtta Wood and Suzanne will write articles for the March CCC Spotlight on Angus.. Bettie Laursen has asked to be removed from the committee.

Scholarship: No Report.

Spring Fever: No Report.

Spring Tours: President Jim hopes to have a chair and committee soon for tours in Central NC for 2013. Team Building: No Report

(continued to page 4)

### (continued from page 3)

Website: Chairman Suzanne reported that the classified ads and the banner ads remain busy. The website stays up-to-date on all sales and happenings in the Association.

**<u>AUXILIARY</u>**: Suzanne reported for Jane Ebert, Auxiliary President. The Auxiliary enjoyed the "Butler's Tour" during the field day at Biltmore. Their executive board will meet in November to plan activities for 2013 and select a new secretary/treasurer. Several members plan to travel to Louisville where Cortney Holshouser will be installed as president-elect of the Auxiliary, Martha Holshouser as a regional chairperson and Christ Perdue as Angus Gift Barn chair. They also plan to hold their annual meeting to coincide with the Association's annual meeting January 26, 2013 in Winston Salem.

# **OLD BUSINESS:**

# NEW BUSINESS:

Jim remarked on recent sales and mentioned the upcoming sale at the new Chatham County Livestock Facility.

**HANDBOOK**: Jim reported that the 2012 handbook hasn't been mailed as of yet and he has talked extensively with the executive committee the last week. He passed out a sheet to the board for their consideration on the issue and suggested solutions. After much discussion and several motions, withdrawals and new motions; motion made, second and the question called that we refund all advertising monies where handbook ads were a part (featured farms packages that include website and newsletter advertising as well as handbook). **Motion Passed**. At the January 8 meeting we will discuss new options for information, layout, printing, etc of the 2013 handbook. Motion made and second that the 2013 handbook is out for the May 4 Spring Fever Sale. **Motion Passed**. As an incentive to continue advertising, we've offered free EBlast, banner ads and advertising for the remainder of 2012. Checks have been mailed to all paid advertisers with a letter of explanation. Deadlines will be moved forward accordingly and must be met for this deadline to be successful. More workers on the handbook committee are a necessity to call advertisers and help get the information submitted.

Our next board meeting is scheduled for Sunday, January 6, 2013 at the Davidson County Extension Office in Lexington at 2:30 pm.

With no further business, we adjourned.

Thank you to Elaine Scarlett for providing snacks for everyone before we traveled safely home.

Respectfully submitted, Suzanne Brewer Executive Secretary, North Carolina Angus Association

# BULL TEST SALES

The Butner Bull Test Sale will be on Friday, December 21, 2012 at 1:00 pm. The sale will be conducted at the Granville County Livestock Arena, Oxford. If you have any questions or would like a catalog, call Gary Gregory (919) 515-4027.

The Waynesville Bull Test Sale will be on Saturday, January 6, 2013 at 1:00 pm. The sale will be conducted at the Haywood County Agricultural Office Building. If you have any questions or would like a catalog, call Gary Gregory (919) 515-4027.

# ENDOWMENT FOR EXCELLENCE

Please consider a small contribution as you are planning for tax season. It is also a good way to remember a friend for Christmas or to think of someone who has been special to you this year and remember them with a contribution and get a tax break as well.

Jim Rhyne, Endowment for Excellence chairman

# **UPCOMING EVENTS**

November 24	Back Creek Black Saturday Sale	Turnersburg
December 1	Partner's Sale	Rocky Mount
December 1	Union County Bull Test Sale	Marshville
December 21	Butner Bull Test Sale	Oxford
	2013	
January 5	Waynesville Bull Test Sale	Waynesville
January 5	Stanly Select Bull & Heifer Sale	Norwood
January 6	NCAA Board of Directors Meeting	Lexington
January 26	NCAA 2013 Annual Meeting	Winston Salem
February	NCCA Cattle Conference	Hickory
March 2	Wood Angus Bull & Heifer Sale	Willow Spring
March 9	Blue Q Ranch Production Sale	Troy
March	NCAA Spring Tours	Central, NC
April 13	NCAA Out West Sale	Union Grove
May 4	NCAA Spring Fever Sale	Reidsville
May 11	Springfield Angus Production Sale	Louisburg

# ATTENTION ALL JUNIOR ANGUS MEMBERS!!

# 2013

WILLIAM SANDERS SCHOLARSHIP

Attention all High School Seniors: The application deadline for the 2013 Sanders' Scholarship is April 15<sup>th</sup>, 2013. Scholarship applications will be available after January 1, 2013.

The winner of the 2012 scholarship was Miss. Hannah Woodard.

The scholarship is for members of the North Carolina Junior Angus Association. Applications are available by contacting the North Carolina Angus Association of fice at 336-787-NCAA (6222) or email at <u>ncangus@ptmc.net</u>

Sympathy & Prayers & Get Well Wishes

We extend our sympathy to Michael, Dianne and Joezell Fulbright on the death of Michael's father, Gene Fulbright of Hickory, October 29, 2012. Please keep them in your thoughts and prayers!

NORTH CAROLINA ANGUS ASSOCIATION BOARD OF DIRECTORS A Board of Directors meeting will be held on Sunday, January 6, 2013 at 2:30 pm at the Davidson County Extension Center, 301 East Center Street, Lexington. All Directors please mark your calendar and plan to attend. Information will follow the week of December 30, 2012

# 2013 Out West and Spring Fever Sales

Roy Swisher/Chris Gragg, Out West Sale; Brent Scarlett/Daniel Wall, Spring Fever Sale

Please consider this an open invitation to participate in the 2013 NCAA Out West and/or Spring Fever Sales. Plans are underway for the 2013 Out West and Spring Fever Sales. The 2013 Out West Sale is scheduled for Saturday, April 13 at Shuffler Farms in Union Grove. The 2013 Spring Fever Sale is scheduled for Saturday, May 4 at the Upper Piedmont Research Station in Reidsville. The consignment forms are in this issue of the newsletter and on the website, <u>www.ncangus.org</u>, click on the banner ads for the sales.

The Out West consignments are due by January 15 and the cattle will be inspected between February 1 and February 15. We hope to have at least 50 to 60 lots for the sale. Our goal is to have at least 25 to 30 lots of good registered Black Angus cow/calf pairs, bred cows and bred or open heifers. There continues to be a strong demand for Angus Influence cattle with one parent a registered Angus we hope to round out the sale with these Angus Influence cattle We had over 60 lots on the 2012 Out West Sale and we hope to have another strong sale in 2013. Top selling lot was a cow/calf pair consigned by Eugene Shuffler, Shuffler Farms, Union Grove, which sold for \$4,200.00 to Larry McGinnis of Roaring River.

The NC *Elite Angus Heifer* Program has been well received and those "elite heifers" have brought a premium the last three years. 2012 was the first year we've had "elite heifers" on the Out West Sale. Bryan Redfern consigned two heifers who qualified and one sold for \$2800.00 to Gordon Brothers, Kings Mountain and the other sold for \$2,650.00 to Preston Pinkston, Norwood.

The 2013 Out West Sale committee is Roy Swisher, co-chairman 704-546-7867; Chris Gragg cochairman 828-268-4137; Ray Brewer, 336-787-4995; Paul Gragg, 828-268-4136; T.W. Wall, 828-437-8096; Eddie Leagnas, 336-998-2515; and Eugene Shuffler 704-539-5148 & Mike Linville, 336-336-463-5851; please contact any of them or the Association office with questions.

The Spring Fever Sale consignments are also due January 15 and we will schedule Tom Burke to make his tours in late January or early February. Watch the website and the newsletter for more information on Mr. Burke's tour. The 2012 Spring Fever Sale added Bred Cows to the offering.

The 2012 Spring Fever Sale was a really good sale! The top selling "elite heifer" lot was consigned by Bobby Aldridge, Oakview Farm, Yanceyville which brought \$6,000.00 and was purchased by Stan Tennant, Five Star Farm, Greensboro. Wood Angus, Willow Spring consigned the top selling sale lot, which was purchased by Chad Hoffman, Colfax, III for \$9,500.00. So you can see the 2012 Spring Fever was a GREAT Sale!

The 2013 Spring Fever Sale committee is: Brent Scarlett, co chairman @ 336-629-5400; Daniel Wall, co chairman @ 828-502-9117; Joe French @ 336-342-5308; Randall Smith @ 336-516-4558; Kenny Woodard @ 919-631-0251; Mike Gillispie @ 336-374-0467; Dennis Overcash @ 704-663-2547; Russell Wood @ 919-639-2926 or the Association office @ 336-787-NCAA (6222).

Please look over the 2013 consignment forms and as you're walking thru your pasture, select a few consignments. Contact any sale committee member or the Association office with questions.



### **BRONZE AND SILVER AWARDS**

Colleen Jones, Kinston, N.C., right, received her Bronze and Silver awards at the 2012 North American International Livestock Exposition (NAILE) Junior Angus Heifer Show, Nov. 11 in Louisville, Ky. The Bronze and Silver Awards are the first two levels of the National Junior Angus Association Recognition Program. Juniors must apply for the awards and then meet point requirements in many areas of participation before receiving them. Presenting the awards is David Gazda, American Angus Association regional manager.

Photo by Shelia Stannard, American Angus Association.

# 2012 North Carolina Angus Association Field Day @ Biltmore Estate



# North Carolina Angus Association's 2012 Down East Sale

Submitted by Suzanne Brewer, Executive Secretary NCAA

The 2012 North Carolina Angus Association's Down East Sale was held on Saturday, November 3 at the Sampson County Livestock Arena in Clinton, NC. A special thank you goes to Roy Outlaw and his committee for bringing together a great group of consignors and a great set of cattle. This year was the first with an offering of young virgin bulls and they were well received in the sale.

Friday and Saturday were both beautiful, sunny, brisk fall days. Most of the cattle were received by mid afternoon Friday and the remainder early Friday evening. Saturday morning everything was penned and ready for the sale to begin at noon.

The sale began with cakes, pies and semen donated for sale with the proceeds going to the North Carolina Junior Angus fund for the 2014 Eastern Regional's which they will jointly host with South Carolina. To host the Regional's is an honor and will take much support from everyone, so be on the lookout for other Junior fundraisers between now and then.

The top selling lot of the sale was lot 54 consigned by Henry Vines, H & D Angus of Snow Camp. Lot 54 was a May, 2011 bull sired by H & D 5506 of 878; his dam was a Boyd New Day 8005 daughter. He was purchased by Dean Sykes from Riegelwood for \$3,100.

Top selling cow/ calf pair was lot 5 & 5A consigned by John Smith, Panther Creek Farms, Pink Hill. Lot 5 was a Rito 5FH9 of Rita 3639 daughter whose dam was sired by GAR Expectation 4815. She sold with a heifer calf born October 25 sired by GAR Predestined T598, John's herd sire from Gardiner Angus Ranch, Ashland, Kansas. She sold for \$2,400 to Robert McDowell, McDowell Farms, Bolivia, NC. Jason Butler, Butler Angus Ranch, Clarendon sold two lots of Angus Influence cow/calf pairs for \$1,600 each to Mansfield Brothers, Southport, NC.

Top selling bred cow was lot 2 consigned by Steve & Dennis Gordon, Gordon Brothers, Kings Mountain, NC. Her sire was a BCC Bushwacker 41-93 grandson and her dam was a Connealy Freightliner daughter. She is due in late November to Connealy Final Product. She sold for \$1,750 to Dick Mills, Ayden, NC. Lots 34 & 35 Angus Influence bred cows were consigned by NCSU Beef Unit and brought \$1,600 each and were purchased by Jimmy Lynch, Lynch Farms, Inc., LaGrange, NC.

Paul, David & Chris Gragg, Gragg Farms, Boone consigned 4 open heifers. Lots 8 & 9 were sired by Sitz Upward 442W and were sold to Gordon Brothers, Kings Mountain for \$2,100 each. Dam of lot 8 was a Jauer 353 Traveler 589 27 daughter and lot 9's dam was sired by CRA Bextor 872 5205 608.

Henry Vines, H & D Angus, Snow Camp has lost a lease on a farm and needed to down size, so he consigned 11 lots (5 lots of cows w/ calves and 6 lots of bred cows). The cows w/ calves averaged \$1,475 and the bred cows averaged \$1,025.

Ten lots of young bulls finished out the sale. Lot 76X was an additional lot from Keaton Vandemark, Vandemark Angus, Spring Hope; he sold for \$2,500 and was purchased by Gary Stewart, Gary Stewart Farms, Linden, NC. Lot 76X was a December 2010 bull who was a three quarter Angus/quarter Simmental bull sired by OCC No Fault 901N. Lot 56 consigned by John Smith, Panther Creek Farms, Pink Hill sold for \$2,400 to Steve Grady, Steve Grady Farms, Mt Olive, NC; he was a September, 2011 son of Connealy Impression.

We sold 40 lots of females, 10 lots of bulls and 2 donkeys. Bulls averaged \$2,010, females averaged \$1,511. We sold two donkeys for \$350 each, brought by Roy Outlaw, Outlaw Angus, Seven Springs; they were purchased by Ronnie & Gina Waters, R & G Angus, Kinston, NC.

Volume buyers were Jimmy Lynch, LaGrange who purchased 5 lots for \$7,500, Jack Bonner, Salemburg who purchased 5 lots for \$6,650 and Mansfield Brothers, Southport who purchased 4 lots for \$5,750. Thank you to these buyers and everyone who purchased cattle.

Total sale gross was \$80,875. Thank you to the consigners and the buyers for making this another successful sale.

Again this year E.B Harris auctioned the sale. Thank you to Richard Kirkman for the color comments; to Steve McPherson and Darryl Howard for being ring men and to David Gragg for working the box. Thanks to Bettie Garner, Brenda Vinson, Teresa Swisher and Donna Outlaw for helping clerk the sale and to Donna and Tammy McPherson for making pictures. The North Carolina Junior Angus served a wonderful lunch.

A thank you goes out to everyone who helped the Down East Committee with this year's sale. Plans are already underway for 2013. So make plans now to be "Down East" on Saturday, November 2 at the Sampson County Livestock Arena, Clinton, NC.

# 2012 Down East Sale



# **NC JUNIOR ANGUS ASSOCIATION**

Congratulations to all NC Junior Angus Association members who exhibited their Angus animals this fall at county, district, state, and national shows! Congratulations to Bill Jones and Rachel Murphy for exhibiting the Champion and Reserve Heifers at the NC State Fair Junior Angus Show. Junior Angus members have also been busy helping support the Junior Angus Association. Thank you to all juniors and adults who helped serve lunch at the NCAA Down East Sale in November.

The NCJAA had several junior members travel to the North American International Livestock Exposition in Louisville, KY in November. Congratulations to Colleen Jones, Daniel Brown, Drew Bray, and John Bray for exhibiting their Angus females in the junior and open shows. Also congratulations to Colleen for having first in class in both shows with her heifer. In Louisville, Brooke Harward also ended her year as the 2012 Miss American Angus and crowned the new 2013 Miss American Angus. Marcie and Mattie Harward and Lynae and Nate Bowman also traveled to Kentucky to enjoy the weekend in Louisville!

The NCJAA will hold our annual meeting at 10:00 am, January 26 in Winston-Salem. More information will follow at the beginning of the month.



2012 NC State Fair Junior Show-Angus Grand Champion, Bill Jones



2012 Showmanship Winners & NCJAA Members Drew Bray, Senior Plus Champion; Erin Rucker, Reserve Brooke Harward, Senior Champion; Catherine Harward, Reserve Brooke Harward with sisters Mattie & LeAnn Harward, Reserve Intermediate Champion Mattie Harward. Reserve Junior Champion



2012 NC State Fair Junior Show-Angus Reserve Champion, Rachel Murphy



2012 Miss American Angus Marcie Harward in Louisville, KY



# LOOKING AHEAD.....

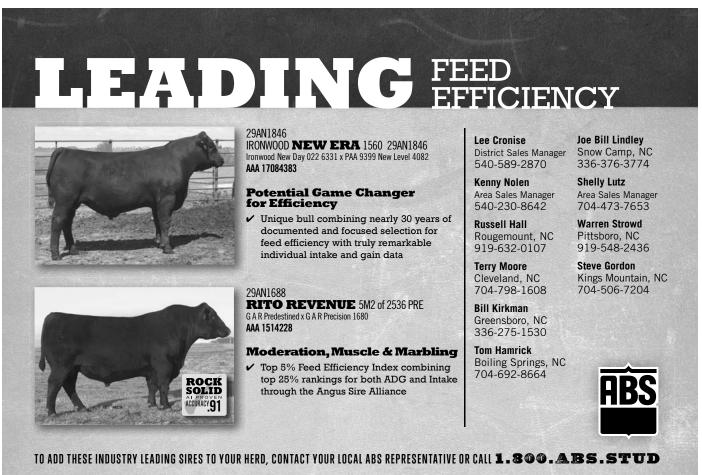
Submitted by DeEtta Wood, Auxiliary Secretary/ Treasurer

• The North Carolina Angus Auxiliary (NCAx) Executive Board met on November 6 to begin planning for the 2013 year! We are excited about all the possibilities that the new year brings, and look forward to sharing with you the details once things are finalized!

• Please mark your calendar now for the NC Angus Association Annual Meeting to be held on January 26, 2013. The NCAx will meet in conjunction with the Association, so watch your mail for information about membership renewal, meeting location, and time. Also, at the Annual Meeting, the NCAx will host a Silent Auction to raise funds for the American Angus Association breakfast to be held in Louisville, KY in 2014. If you have items that you would like to donate to this auction, please contact Cortney Holshouser, Martha Holshouser, or Christy Perdue.

• Also, please remember that great Christmas gifts are available through the American Angus Auxiliary Gift Barn at <u>www.angusauxiliary.com</u>. The Gift Barn is chaired by Christy Perdue, who is doing a fantastic job!

The arms of the Auxiliary are always open for new women looking to become more involved in the NC Angus Association! If you would like to join, or have questions, please contact DeEtta Wood at 919.331.9046 or jdwood72@gmail.com.



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LONGEST CONTINUING ANGUS SALE IN NORTH CAROLINA



Saturday – December 1<sup>st</sup> - 12:00 Noon East Carolina Agriculture and Educational Center Hwy. 64, Exit 478, East of Rocky Mount



# 60 BULLS

Bloodlines are this sale: SAV Final Answer, SAV Justice, SAV Pioneer, PAA New Design, SS Objective, GAR New Design, WAR Alliance, Mill Brae Performer

 (25) Yearling Heifers -- (10) Bred 2-year old Heifers
(20) Commercial Angus & Angus X Bred Heifers bred to Lane Angus bulls, well developed on forages.





Mytty in Focus, PAA 208 Design, SAV Justice. Mill Brae Performer, Harb Pendleton, bloodlines



# **AAA Auxiliary Board**

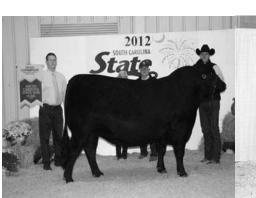
These women were elected to serve as American Angus Auxiliary officers during Angus events in conjunction with the 2012 North American International Livestock Exposition (NAILE) Super Point Roll of Victory (ROV) Angus Show, Nov. 11 in Louisville, Ky. Pictured from left are Cortney Hill-Dukehart-Cates, Modoc, Ind., president; Anne Lampe, Scott City, Kan., advisor; Cortney Holshouser, Castalia, N.C., presidentelect; and Lynn Hinrichsen, Westmoreland, Kan., secretarytreasurer. Photo by Carrie Heitman, American Angus Association.



### Intermediate Champion Bull

WA Free Style 155 (16980633) won intermediate champion bull at the 2012 American Royal Super Point Roll of Victory (ROV) Angus Show, Nov. 2 in Kansas City, Mo. Wood Angus Farm LLC, Willow Spring, N.C., owns the winning bull.

Photos by Shelia Stannard, American Angus Association.



# **Grand Champion Bull**

Gambles November Rain (16892707) won grand champion bull at the 2012 South Carolina State Fair Angus Show, Oct. 19 in Columbia, S.C. Holly Gamble, Clinton, Tenn., and Wood Angus Farm LLC, Willow Spring, N.C., own the September 2010 son of B C Lookout 7024.



# **Reserve Senior Champion Bull**

Gambles November Rain (16892707)won reserve senior champion bull at the 2012 American Royal Super Point Roll of Victory (ROV) Angus Show, Nov. 2 in Kansas City, Mo. Holly Gamble, Clinton, Tenn., and Wood Angus Farm LLC, Willow Spring, N.C., own the winning bull.

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### **NEWSLETTER ADVERTISING PRICES**

FULL PAGE (Black & White)	\$130.00
FULL PAGE (Color)	\$250.00
1/2 PAGE	\$75.00
1/4 PAGE	\$45.00
1/8 PAGE	\$30.00
BUSINESS CARD SIZE	\$30.00
1/4 PAGE (for one year)	\$200.00
BUSINESS CARD (for one year)	\$150.00
1/2 PAGE (for one year)	\$330.00
INSERT	\$175.00

# WEB SITE ADVERTISING PRICES

FEATURED FARMS PAGE (one year)	\$350.00
BANNER AD (30 days)	\$150.00
CLASSSIFIED AD	FREE!!

# HANDBOOK ADVERTISING

FULL PAGE (Black & White)	\$225.00
FULL PAGE (Color)	\$325.00
1/2 PAGE	\$145.00
14 PAGE	\$100.00
1/6 PAGE	\$75.00
BUSINESS CARD SIZE	\$75.00



Thank You to all the buyers and everyone for attending our 2012 Quest for Excellence Sale Mike Gillispie Farms Inc. 639 Gillespie St., Dobson, NC 27017 (H) 336-356-9198 (M) 336-374-0467

Isaiah 40:31





All hay picked up in the field. Fall 2012 cutting

> GORDON BROTHERS Steve & Dennis Gordon

128 Thompson Drive Kings Mountain, NC 704-495-4000 office 704-506-7189 Steve 704-506-7204 Dennis



Paul, Sharon, David, Chris, Michael, and Jodi PO Box 1040 Boone, NC 28607

Home # (828) 264-1978

Paul cell # (828) 268-4136 Chris cell # (828) 268-4137 David cell # (828) 268-4135

gragg\_farms@hotmail.com

Thank you to Gordon Brothers and Mansfield Brothers for their purchases of our consignments at the Down East Sale.



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> Jeremy Feller, Herdsman 919.901.5079

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